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TO RUEHGT/AMEMBASSY GUATEMALA 0000
INFO RUETIAA/DIRNSA FT GEORGE G MEADE MD 0000
RUEAIIA/CIA WASHINGTON DC 0000
RHMCSUU/FBI WASHINGTON DC 0000
RUEKJCS/SECDEF WASHINGTON DC
RUCPDOG/USDOC WASHINGTON DC 0000

UNCLAS STATE 132987

SENSITIVE
SIPDIS
GUATEMALA FOR LANCE HEGERLE

E.O. 12958: N/A
TAGS: [ETTC](#) [KOMC](#) [GT](#)
SUBJECT: BLUE LANTERN LEVEL 3: POST-SHIPMENT END-USE CHECK
ON LICENSES 050091143 AND 050121440

REF: 08 STATE 130457

¶1. (U) This is an Action Request. See paragraphs 2 - 4.

¶2. (U) The Department's Office of Defense Trade Controls Compliance (PM/DTCC) requests Post's assistance in conducting a post-shipment check on licenses 050091143 and 050121440 for the export of rifles to Guatemala. Post is requested to complete this Blue Lantern check within 45 days. Lack of response to a Blue Lantern check will affect pending and future licenses involving parties to this license.

¶3. (SBU) Reason for Request: End-user, Defensa S.A., is party to many export licenses but does not/not have a Blue Lantern history. Also, these two licenses are both for one-hundred (100) Marlin Model 60 rifles but 050091143 is valued at \$12,000 and 050121440 is valued at \$30,000. Note that the foreign intermediate consignee on these licenses, Sercogua, is the foreign intermediate consignee on the Blue Lantern initiated by REFTEL.

¶4. (SBU) Action Request: Post is requested to establish the bona fides of end-user Defensa S.A. as a legitimate recipient of the United States Munitions List (USML) items listed below. Post should also confirm the quantity of this transaction and determine why the difference in values between the two licenses is so large. In its reply, Post may also comment on any other information pertinent to these transactions such as security of facilities and concerns about the entities involved.

¶5. (U) Details of license application:

¶A.

DTC Case: 050091143

QUANTITY/COMMODITY:

100 Marlin Model 60 Rifles, .22 Caliber

License Value: USD \$12,000

SELLER:

Valor Corporation
1001 Sawgrass Corporate Parkway
Sunrise, FL 33323

FOREIGN INTERMEDIATE CONSIGNEE

Sercogua
12 Calle, 1-25 Zona 10 Edif Geminis 10, Torre Norte, Nivel

05, Ofic #513
Guatemala City, Guatemala

FOREIGN END-USER:

Defensa, S.A.
6a Ave 14-37 Zona 9 Local No. 1
Guatemala City, Guatemala
Telfax: (502) 2331-4451 and 2331-6129
Email: bady@terra.com.gt

PURPOSE:

For commercial resale in Guatemala

DTC Case: 050121440

QUANTITY/COMMODITY:

100 Marlin Model 60 Rifles, .22 Caliber

License Value: USD \$30,000

SELLER:

Valor Corporation
1001 Sawgrass Corporate Parkway
Sunrise, FL 33323

FOREIGN INTERMEDIATE CONSIGNEE

Sercogua
12 Calle, 1-25 Zona 10 Edif Geminis 10, Torre Norte, Nivel
05, Ofic #513
Guatemala City, Guatemala

FOREIGN END-USER:

Defensa, S.A.
6a Ave 14-37 Zona 9 Local No. 1
Guatemala City, Guatemala
Telfax: (502) 2331-4451 and 2331-6129
Email: bady@terra.com.gt

PURPOSE:

For commercial resale in Guatemala

¶6. (U) Submitted in support of the license application were the following documents (PM/DTCC will fax documentation to Posts upon request):

¶A.

DSP-83 signed by Farid Massis Massis dated 10/02/2007 and Marivel Garcia dated 02/27/2008

Import License No. 167/ARM-2007 (Expediente No. 1072437) issued by DECAM signed by Gabriel Sigfrido Juarez Munoz

Purchase Order from Defensa S.A. dated 10/02/2007 signed by Farid Massis Massis

¶B.

DSP-83 signed by Farid Massis Massis dated 01/10/2008 and Marivel Garcia dated 09/02/2008

Purchase Order from Defensa S.A. dated 01/10/2008 signed by Farid Massis Massis

Import License No. 203/ARM-2007 (Expediente No. 1085182) issued by DECAM signed by Gabriel Sigfrido Juarez Munoz

¶7. (U) Please slug reply for PM/DTCC - BLUE LANTERN COORDINATOR and include the words "Blue Lantern" and the case number in the subject line. POC is Kyle M. Ballard, Phone: 202-663-1929; Email: BallardKM@state.gov; SIPRNET:

BallardKM@state.sgov.gov. The Blue Lantern Guidebook (ref) is available as a PDF file in the Bunche Library's E-Book Collection on the DOS Intranet:
[http://virtuallibrary.state.gov/BlueLanternGuidebook2006%2520 final .pdf](http://virtuallibrary.state.gov/BlueLanternGuidebook2006%2520%20final.pdf)

18. (U) Department is grateful for Post's assistance in this matter.
RICE